57.40/2: Nov 21, 1980

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

DUPE LIBRARY
DEC 5 1980
F.A.S. - Univ. of Florida

November 21, 1980

3233 Sugar (Pakistan). Wants 15,000 mt of refined white granulated cane sugar, made from sugarcane, 99.7% polarization, humidity 0.08 max., ash 0.06 max., solubility 100%. Packed in 50 or 100 kg poly lined jute bags. Shipment within 45 days from date of Letter of Credit. Request C&F Chittagong, Bangladesh. Quote on full liner basis. Quotation must include 3% performance bond payable to Moyeen Overseas, Chittagong, B.D. CONTACT: Mian Muhammed Saeed, Managing Director, Saz Limited, P.O. Box 3087, 96-D-1 Gulberg III, Lahore, Pakistan. Cable: Saz-Liberty. Phone: 872575.

3235 Grocery line (Belgium). Would like to become agent of U.S. firm(s) for Zaire & Cameroon markets. Quote C&F Matadi, Zaire & Cameroon Ports. Bank ref: Zweicherisches Kreditanstalt, Lichtenstein. CONTACT: Mr. Rabbelier, Avenue Des Tamaris 2, B-1080 Brussels, Belgium. TELEX 64062 RABEL B. Phone: 02/520 40 27.

3236 Corn (Korea). Wishes to buy yellow corn, an average of 150,000 mt/monthly, U.S. Grade No. 3 or better with 15.5% max. moisture, packaged in bulk, delivery early part of each month. Quote FOB. Bank ref: Foreign Exchange Bank, Korea. CONTACT: Kim Chang Tuk, Daeju Industrial Co. Ltd., Banpo Apt. G-304, Banpo-Bon Dong 817, Kangnam-Ku, Seoul, Korea. TELEX KOFFER K23540 ATTN: DAEJU. Cable: CHARBLUE SEOUL. Phone: 592-2073 Seoul, Korea.

3237 Eggs (Canada). Wants shell eggs, white, 15,000 cases, Grade A, Medium 50 to 54 grams. Quotations for Alexandria, Egypt. CONTACT: John Heersink, Transworld Agricultural Exp.-Imp., R. R. 1 Alylmer, Ontario N5H 2R1, Canada. TELEX 06473564. Call back Walker Aylmer. Phone: (519) 773-8035.

3238 Dried milk (India). Wants non fat dried milk, $300,000 worth, in multi wall paper bags, immediate delivery. Quote CIF Bombay/Calcutta. Bank ref: Union Bank of India, Apollo St., Bombay 400 001, India. CONTACT: Rajiv Bhuwania, Roha Engg. Pvt. Ltd., 35 Murzban Road, Bombay 400 023, India. Phone: 269643.

3239-3240 Corn, sorghum (Ivory Coast). Wants 20,000 tons of corn, #2, bagged & 20,000 tons of sorghum, best quality, bagged. The products are being purchased for transhipment to Upper Volta, for the account of the government. Delivery as soon as possible. Quote C&F. CONTACT: Godwin Kouakou, Sogeram, Ste. Generale D'Airtaillement Rantine, 03 B.P. 156, Abidjan 03, Ivory Coast. Phone: 45-42-47.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 4945 South Building, Washington, D.C. 20250

8

3241 Corned beef (Greece). Wants 1,000 cartons of 24 cans (12 oz.) and 1,000 cartons of 48 cans (7 oz.), USDA Grade A, delivery first 3 months 1981. Quote CIF Piraeus. Bank ref: National Bank of Greece. CONTACT: C. Veropoulos, Veropoulos Bros. S.A., P.O. Box 878, Athens, Greece. TELEX 216242. Cable: NICOVERO-ATHENS. Phone: 3478-100.

3242 Tallow (Greece). Wants extra fancy (beef) tallow, 500 to 1,000 tons per shipment. Approximate analysis accepted: titre min. 41, FFA about 2, FAC color 3 max. 5, saponifiable matters min. 99. Packed in iron drums, or bulk per tanker space of vessel to Piraeus Port. Delivery as soon as possible. Quote CIF Piraeus or Patras, plus 2% commission. Bank ref: Commercial Bank of Greece, Ergobank, Credit Bank. CONTACT: Joseph A. Bensussan, 12, Efpolidos Street, Athens 112, Greece.TELEX 216800 EDBE GR. Cable: EDBESAN - Athens. Phone: 3245349 & 3243979.

3243 Juices (W. Germany). Wants to contact manufacturer of base juices for production of orange, grapefruit, lemon, apple, vegetable, tomato & exotic juices. First quality needed for production of pure juices. Containers of homogenized product preferred over deep frozen blocks. Delivery ASAP. Products to be introduced April 1981. Inquiry on behalf of firm established 1900 with large distribution outlets in Germany and Western Europe. Initial production 800,000 to 1.4 million bottles (0.7 ltr.) to be increased to 5 million bottles. Quote FOB, FAS or CIF German Ports, Hamburg or Bremen. CONTACT: Harald Von Thiessen, Mktg. Consultant, Augustusring 22, D-5300 Bonn 1, W. Germany.

3244 Agricultural inspection (Syria). Desires contacts with qualified and reputed supervision companies, with long experience and wide net work of branches/offices to draw samples, supervise and analyse technical specification at exporter's warehouses and or export ports. Geza is an autonomus part of Syrian Ministry of Economy and is exclusive authorized entity in Syria for imports of rice, sugar, tea, coffee canned fish, certain meat products, vegetable oils, liquid glucose, fertilizers, paper and board. Contact: Slaem Haddad, General Director, General Foreign Trade Organization for Chemicals and Foodstuffs, Joumhouria St., P.O. Box No. 893, Damascus, Syria. Cable: GEZA, DAMASCUS, SYRIA. Telex: 11009 SY and 11370 SY TAFCO.

3245 Reclaimed lands development (Egypt). The Egyptian government invites investors to form agricultural development companies for either integrated or specialized agricultural activities on selected farms located in state owned lands. All farms proposed for development are fully reclaimed lands, well supplied with irrigation and drainage systems, complete infrastructure, public utilities and services. Each farm, together with growing fruit trees, windbreaks and other fixed assets will be rented to investors for a period of 25 years with possible extension for another period of 25 years. Farms having dairy and breeding cattle, the investor will be required to purchase these cattle. Available equipment, machinery and spare parts may be purchased by the investor if he so desires.

Investors wishing to participate in this tender can get complete details and two copies of the contract conditions and term of reference for the sum of L.E. 1,000 for each farm from the office of the Ministry of Development and state for housing and land reclamation, 1, Ismail Abaza St., Monira, Cairo, Egypt, Starting December 15, 1980. The Ministry will hold a meeting of all interested investors on January 15, and 20, 1981, to present different farms and explain conditions of the proposed contract. Field trips to each farm will be arranged during the period January 16-19, 1981.

3246 Vegetable oils (Syria). Tender with closing date December 2 for 6,000 mt of vegetable oil pure soybean oil max. 0.05% FFA or fully refined pure sunflower oil max. 0.08% FFA. Packing 3,000 mt in tins of 15-23 kg capacity in exportable cartons and 3,000 mt in new barrels of 200 kgs max. capacity. Quote FOB and C&F Lattakia liner terms including 3% Geza comission. Shipment 3,000 mt in January & 3,000 mt in February. Bid bond required replaced by 5% performance bond upon purchase confirmation confirmed by Commercial Bank of Syria Branch No. 3. CONTACT: The Gen. Organization for Chemicals & Foodstuffs, GEZA, P.O. Box 893, Damascus, Syria.

3247 Feed ingredients (Belgium). All residues for use as compound feed ingredients, such as pelletized rice hulls, residues of the oil, beer, and alcohol industries, broken rice for breweries, and alfalfa pellets. Quantity: 1000 mt and up. Quote FOB U.S. ports or CIF Antwerp or Rotterdam, Commision of 2% on CIF included. Bank ref: Societe Generale De Banque. Contact: Al C. Bongaerts, Avenue De Tervuren 154, B-1150 Brussels (Belgium). Telex: 71358 BONFOR or 23320 CIPR, To the attention of Al Bongaerts. Phone: 02/771.56.98.

3248 Broilers (Belgium). Wants frozen broilers or stewers, 10,000 birds every 3 months, packed in cartons, each bird individually wrapped in polyethylene bags. Quote CIF Matadi, Zaire. Bank ref: Societe Generale De Banque. CONTACT: Ms. Lomani, Avenue Louis Lepoutre, 49, B-1060 Brussels, Belgium. Phone: 02/345 65 60.

3249 Horsemeat (Italy). Wants fresh horse meat (yearling), 20 ton shipment per week, best quality. Delivery ASAP/air shipment. Quote CIF Malpensa Airport. Bank ref: Cassa Risparmio, Torino, Italy. CONTACT: Angelo Bergia, Soc. Sp. A. L. Bax for Cafmet, Corso Turati 7, Torino, Italy. Telex: 220455. Phone: 011-504848.

3250 Corn chips (Netherlands). Wishes to buy corn chips, retail packs, bags, or cans. Quote C&F Rotterdam or FOB. Bank ref: Banque De Paris Et Des Pays Bas, The Hague. CONTACT: Ms. E. Ruis, Boas B.V., Stephensonstraat 40, P.O. Box 340, 2700 AH Zoetermeer, Netherlands. Telex: 32646. Phone: 079-410114.

3251 Peanuts (Lebanon). Wants 100 mt of peanuts. Good quality, edible shelled peanuts (seed skins not removed). Quotations requested for following sizes: 26-28; 28-30 & 30-32 kernels/ounce. Bags of 50 or 100 lbs. in containers. Quote C&F Beirut, Lebanon. This will be a trial order with larger orders to follow if price/quality satisfactory. Firm offers requested, preferably by telex. Bank ref: Banque Nationale De Paris-International (BNPI) Beirut, Lebanon. CONTACT: Auguste Haddad, Mohammad Zaatari & Bros., P.O. Box 11-6744, Beirut, Lebanon. Telex: LE 20889 ZAATARI. Cable: AZZTARICO-BEIRUT. Phone: 306075 & 319366.

3252-3254 Rice, canned peaches, sugar (Chile). Wishes to buy polished rice in 50 kg bags; canned peaches, halves and slices, 540 and/or 800 g cans and 3 kg cans; and refined sugar, 40-50 kg bags. Delivery 25/30 days after purchase. Quote FOB Port of shipment & CIF, Valparaiso, Chile. Bank ref: Banco De Talca, Bandera 237, Santiago; Banco De Santiago, Moneda 1096, Santiago; and Citibank, N.A., Ahumada 40, Santiago. CONTACT: Fernando Gomez Diaz or Patricio Lazo Concha, Importadora & Exportadora Mercantil Limitada, Compania 1068, OF. 800, Santiago, Chile. Telex: 40210 MRSUD CL. Cable: Mersud. Phone: 62358 & 725701, Santiago.

3255 Feed supplements (Malaysia). Wants 50 mt/yr. DL-Metnionine, 30 mt/yr l-Lysine, 20 mt/yr Amprol Plus, 2-4 mt/yr Vitamins, and 50 mt/yr choline chloride. Feed Grade: DL-Methionine & l-Lysine 98% min., Amprol Plus 25% Amprolium, Vitamins and Choline Chloride 0.1% to pure & 50% Choline Chloride, respectively. Vitamins in 5 kg tins/fibre drums. Others in 25 kg bags. Quarterly shipments. Quote CIF Port Klang. Bank ref: Hong Kong Shanghai Banking Corp., Lebuh Ampang, Kuala Lumpur. CONTACT: Dr. J. Vadiveloo, Guthrie SDN. BHD, P.O. Box 2486, Kuala Lumpur, Malaysia. Telex: GUTHRI MA 30955. Phone: 03-942144.

3256 Lactose (Japan). Wants lactose technical grade & edible grade, each 1,000 mt per year. Technical grade for fermantation. Edible grade for confectionary and recombined milk substitute. Packed 25 kg net, 5 ply-craft bag with poly-lines. Quote FOB Main port U.S.A. Bank ref: Sumitomo Bank, Kanda Branch. Daiichi Kangyo Bank, Kanda Branch. Contact: Tokio Kajinara, Imanaka Ltd., Shufu-No-Tomo Bldg., No. 1. 1-6 Kanda Surugadai, Chiyoda-Ku, Tokyo, Japan. Telex: 222-5230 IMALTD J. Cable: IMALTD TOKYO. Phone: (03) 293-2761

3257 Livestock feed (Algeria). Tender with closing date December 9 for 3,000 to 3,500 mt of enriched feed for lactating cows & sheep. Correspondence in French required. Looking for direct contact with producers and exporters. CONTACT: Onab, Direction De La Production, Rt. Gue De Constantine, Kouba, Algiers, Algeria. Telex: 53417. Phone: 58 75 35.

3258 Fish meal (Egypt). Wants 15,000 tons of (menhaden & herring) fish meal not less than 60% protein. Max. humidity 10%, max. fat 10% & max. salt 3%. Interested in representing a U.S manufacturing company in the above mentioned field. Purchase will be around 6 million U.S. dollars. Requests samples & prices FOB & CIF Alexandria soonest. Offer to include 5% commercial commissiom. CONTACT: Asharaf Omar Bakir, Khalda Salem Salah Salem for Agencies, Export & Import, 6 Ain Shams Street, Ain Shams, Villa El Sherif, Cairo, Egypt. Telex: 92435 URUEG UN. Phone: 968051/861046.

3259-3260 Fruit concentrates, cashew nuts, canned seafoods (Chile). Wants orange and pineapple concentrated juice for further processing, 60-62 brix, 200 kg drums; cashew nuts, retail packages; and canned crawfish, tuna salmon, sardines, retail packages. Delivery 25/60 days after purchase. Quote FOB Port of shipment and CIF Valparaiso Chile. Bank ref: Banco De Talca, Bandera 237; Banco De Santiago, Moneda 1096; Citibank, N.A., Ahumada 40, Santiago, Chile. CONTACT: Fernando Gomez Diaz or Patricio Lazo Concha, Importadora & Exportadora Mercantile Ltd., Compania 1068, OF. 800, Santiago, Chile. Telex: 40310 MRSUD CL. Cable: MERSUD. Phone: 62358 & 725701, Santiago, Chile.

3261 Sugar (Pakistan). Wants 15,000 mt refined white granulated cane sugar, 99.7% polarization, humidity 0.08 max., ash 0.06 max., solubility 100%. Packed in 50 or 100 kg poly lined jute bags. Shipment within 45 days from date of Letter of Credit, which will be forwarded via telex to U.S. supplier. Request C&F Chittagong, Bangladesh. Quotations on full liner basis. Quotation must include 3% performance bond payable to Moyeen Overseas, Chittagong, B.D. CONTACT: Mian Muhammad Saeed, Mgr. Dir., Saz Limited, P.O. Box 3087, 96-D-1 Gulberg III, Lahore, Pakistan. Cable: SAZ-LIBERTY. Phone: 872575.

3262 Grocery line (Kuwait). Wants to find American supplier for following food items: frozen meat, fresh fruits & vegetables, tea, canned goods, desserts (frozen or mixes). Company prefers to deal directly with suppliers, not through middlemen, and would prefer well-known brands in order to facilitate marketing in Kuwait. Firm has been in existence since 1947. Company wishes to broaden its line of American food products, now primarily represented Kraft Industries. Bank ref: Kuwait Chamber of Commerce & Industry, P.O. Box 775, Safat, Kuwait. CONTACT: Bakr Malak, Mgr. Dir., Gulf Trading & Refrigeration Co., P.O. Box 72, Safat, Kuwait. Telex: 2216 KT. Cable: REEFER, Kuwait. Phone: 419375.

3263 Leather (Taiwan). Wants finished cowhide leather for making fashion belts - grain (upper) leather only, min. 40,000 sq. ft. per time. Thickness - 1.5-1.7 mm, length - 8, 8. 7. 48", waterproof packing. Delivery 30-50 days after opening Letter of Credit. Quote CIF Taiwan. Bank ref: First Commercial Bank. CONTACT: Taylor Chen, Yescot MFG. Corp., Rm.-810, 150 Chi Lin Road, Taipei, Taiwan. Telex: 19079 FLJSTMDS. Cable: "FIRSTMDS". Phone: 511-0871, 563-7409.

3264 Vitamin C tablets (Japan). Wishes to contact suppliers of 100% natural vitamin C in tablets. Ingredients extracted from the ASERORA nut grown in South America, or the ASERORA with Rose Hips. Buys in bulk packages. Contact: T. Saito, World Trading Co., Ltd., P.O. Box 4058 Shinjuku-Center Bldg., Shinjuku-ku, Tokyo 160 Japan. Phone: Tokyo (348) 1131. Telex: 2322522 WORLDT J.

3265 Frozen broilers (Egypt). Invitation for Bid No. GASC/25-81/ARE for 10,000 mt of frozen broilers for shipment 5,000 mt January and February, and 5,000 mt February and March. Broilers must be slaughtered in accordance with Islamic Rites. The commodity is being financed under A.I.D. Loan 263-K-054. Bid opening will be December 15. A copy of the IFB including complete specification, terms and conditions may be obtained from the Office of Commodity Management, Near East Division, Agency for International Development, Washington, D.C. 20523. Telephone: (703) 235-8908. Purchaser is the General Authority for Supply Commodities, 24 Goumhoria St., Cairo, Arab Republic of Egypt

3266 Beef (Canada). Wants fresh or frozen boneless beef brisket, 40,000 lbs per week, choice steer beef, cryovac wrapped. Delivery: ASAP. Quotes FOB Montreal in U.S. funds. Bank ref: Upon request. Contact: Murray Schulman, Lesters Foods Ltd., 1,000 Munck, Comedey Industrial Park, Laval, Quebec, H7S 1B3, Canada. Telex: 055 60401. Phone: (514) 382-2910.

3267 Dairy cattle (Mexico). Wants 20 Holstein heifers. Quote CIF Border. Contact: Antonio Jimenez Perez, Ganja Ma. De Lourdes, Avnida Guitepec No. 112, Atlacomulco, Curnavaca, Morelos, Mexico. Phone: 5-89-91.

3268 Brown Swiss (Mexico). Wishes to buy 20 Brown Swiss cows from Texas. Quote CIF Border. Contact: Ing. Galielei Cervantes Rosales, Centro De Estudios Tecnologicos Agripecuarios No. 98, Presidente Cardenas, Apartado Postal No. 252, Matamoros, Tamaulipas, Mexico.

3269 Sheep (Mexico). Interested in 500 to 1,000, 1/2 or 1/4 blooded Rambouillet, Romney Marsh or similar. Delivery in 45 days. Quote FOB border. Contact: Johannes Schaafsna, Garba Grupo Industrial Morelia, Apartado Postal 71-032, Mexico 3, D.F. Phone: 597-70-03.

3270 Semen (Mexico). Wants Holstein semen. Will decide on quantity upon receipt of quotation and information. Quote CIF Border. Contact: Rodrigo Garces Rojas, Avenida Sur Del Comercio No. 18, San Juan Ixtayopan, Mexico 23, D.F. Phone: 9-15-8, 42-40-36.

3271 Simmental (Mexico). Wishes one or two Simmental bulls for breeding from Florida or another southern state. Quote CIF Border. Contact: Paul Rene Nodot, Rancho Xanath, I.N.I.A.R.A., Recreo 14 Piso 13, Col Del Valle, Mexico 12, D.F. Phone: 534-50-34.

3272 Quarter Horses (Mexico). Interested in three quarter horses for work purposes. Quote CIF Border. Contact: Oscar Guerrero B., Rancho La Fuente, Zacamixtle No. 205, Tampico, Tamaulipas, Mexico. Phone: 3-58-87.

3273 Goats (Mexico). Wants 200 Nubian goats, delivery in 2 to 3 months, one year old females. Quote CIF Border. Bank ref: Barclays Bank. Contact: Manuel I. Figueroa, 1101 Lorain Rd., San Marino, Cal. 91108. Phone: 282-5774.

3274 Holstein (Mexico). Wants 20 Holstein heifers, high quality. Quote CIF Border. Bank ref: Bancomer, Sucursal Martinez De La Torre, Veracruz. Contact: Gabriel P. Zorrilla, Finca Perseverancia, Apartado Pistal No. 143, Martinez De La Torre, Veracruz, Mexico. Phone: 4-02-96.

3275 Brown Swiss (Mexico). Wants 3 to 6 Brown Swiss, 8 months old. Quote CIF Border. Contact: Lic. Alberto Avilas, Balneario La Alerca, Apartado Postal No. 42, Tamazunchale, San Luis Potosi, Mexico. Phone: 2-03-72.

3276 Semen (Mexico). Wants Brangus semen, will decide on quantity upon receipt of quotation and information. Quote CIF Border. Contact: Ing. Luis M. Del Campo, Comercial Relampago, Jesus Reynoso No. 127, Tepatitlan, Jalisco, Mexico. Phone: 2-03-69.

3277 Holstein (Mexico). Wants Holstein heifers, will decide on quantity upon receipt of quotation. Quote CIF Border. Contact: Eduardo L. Tovar, Las Cruces, Comitan, Chiapas, Mexico. Phone: 2-02-07.

3278 Semen (Mexico). Wishes to buy semen for all types of beef and dairy. Will decide upon quantity or receipt of quotation and information. Quote CIF Border. Contact: Angel Rodriguiz R., Rancho Cuetzalapan, Madero No. 1, Catemaco, Veracruz, Mexico. Phone: 3-01-95 and 3-00-14.

3279 Brown Swiss (Mexico). Wants 30 to 40 Brown Swiss cows, carrying 2nd or 3rd calf. Quote CIF Border. Contact: Ing. Manuel Salazar, Rancno Santa Maria, Baja California No. 614 Ote., Ciudad Victoria, Tamaulipas, Mexico. Phone: 2-07-06.

3280 Quarter horses (Mexico). Wants 2 or 3 Quarter horses, for breeding, hard work. Quote CIF Border. Contact: Ing. Jose G. Quintanilla, Rancho Los Quintanilla, Madero No. 3, Acayucan, Veracruz and/or Juan De Dios Arias No. 93, Mexico 8, D.F. Phone: 519-18-11.

3281 Holstein (Mexico). Wants Holstein cows. Quote CIF Border. Contact: Raul Jorge Ramirez, Escobedo No. 50, Romita, Guanajuato, Mexico.

3282 Brown Swiss (Mexico). Wants Brown Swiss for breeding. Quote CIF Border. Contact: Arnulfo Pulgarin Soto, Terraplen No. 2, Col. Haienda De San Juan De Tlalpan Mexico 22, D.F. Phone: 573-56-33.

3283 Doves (Mexico). Wishes to buy doves, high quality, game birds for breeding, delivery in December. Quote CIF Border. Bank ref: Banamex. Contact: Antonio Del Real, Gargolas No. 215, Col. Jardines Del Sur, Mexico 23, D.F. Phone: 676-41-92.

3284 Brown Swiss (Mexico). Wants three Brown Swiss calves, 8 months old. Quote CIF Border. Contact: Oscar Guerrero, Rancho La Fuente, Zacamixtle No. 205, Tampico, Tamaulipas, Mexico. Phone: 3-58-87.

3285 Brahman (Mexico). Wants 10 Brahman bulls for breeding. Quote CIF Border. Contact: Jose Luis Zavala, Calle 47 No. 2, Ciudad El Carmen, Campeche, Mexico. Phone: 2-02-25.

3286 Brown Swiss (Mexico). Wants 40 Brown Swiss bred heifers. Quote CIF Border. Bank ref: Bancomer, Sucursal San Angel. Contact: Jose Luis Caballero Torres, Manuel M. Ponce No. 243 - 302, Col. Guadalupe Inn, Mexico 20, D.F. Phone: 651-93-50 and 651-68-78.

3287 Goats (Mexico). Wants female goats for milk production. Quote CIF border. Contact: Raul Jorge Ramirez, Escobedo No. 50, Romita, Guanajuato, Mexico.

3288 Charolais (Mexico). Wants Charolais for breeding purposes. Will decide on quantity upon receipt of quotation. Quote CIF Border. Contact: Manuel Barreiro, Rancho L Koa, Independencia No. 124, Xantoyuca, Veracruz, Mexico. Phone: 3-03-75.

3289 Baby chicks (Mexico). Wants baby chicks for breeding stock, 3,000 quails, 1,000 turkeys, 100 pheasants, and 2,000 ducks. Quote CIF Border. Contact: Dra. Nora Tapia Loyo, Direccion General De Agricultura, S.A.R.H., Durango No. 138 -2, Col. Roma, Mexico 7, D.F. Phone: 511-83-73.

3290 Brahman (Mexico). Wants Brahman breeding stock and semen. Quote CIF Border. Contact: Anastasio Manzanilla, Rancho Ganadero Kawlol, Calle 62 No. 360, Merida, Yucatan, Mexico. Phone: 1-72-32.

3291 Holstein (Mexico). Wants three Holstein heifers, one year old. Quote CIF Border. Contact: Eduardo Aguilar Cordero, Callejon Las Flores No. 22, Xochimilco, Mexico 23, D.F. Phone: 676-31-84.

3292 Brahman (Mexico). Will decide on quantity upon receipt of quotation. Animals are for breeding purposes. Quote CIF Border. Contact: Manuel Barreiro, Rancho La Koa, Independencia No. 124, Xantoyuca, Veracruz, Mexico. Phone: 3-03-75.

3293 Pheasants and Guineafowl (South Africa). Initial order, two-thousand of each kind, top grade, frozen and dressed, ten birds to a strong export carton, immediate delivery. Birds must conform with South Africa health requirements; metric weights; and must be USDA approved. Would like quotations by telex FOB; C&F and CIF Durban; CIF airfreighted Jan Smuts. If price is right, this will be followed by another order in Feb. Bank ref: Standard Bank, Northcliff, Johannesburg. Contact: Patrick Lewis-Enright, Stafford Brothers & Draeger (PTY) Ltd., P.O. Box 48153, Rooseveld park 2129, Transvaal, South Africa. Telex: 4-240274. Cable: STAFFBRO. Phone: Johannesburg (011) 46-6457 or 46-6458 or 46-6459.

3294-3295 Broilers, eggs (Egypt). Wants broilers, frozen, 100 mt, U.S. Grade A, 800-1400 grams, individually packaged, 12-14 per carton, slaughtered according to Islamic rites, labels in Arabic; and 3,000 cases (360 eggs), 1,000 45-50 grams, 1,000 50-55, and 1,000 55-60. Quote CIF, Alexandria and FOB. Bank ref: The Nile Bank, Cairo, Egypt. Contact: Hamza M. Saada, El Sharkia Establishment for Import & Export, 34, Abd El Salam Zohny St., Heliopolis, Cairo, Egypt. Telex: 93861 SAFCO UN. Phone: 870434 CAIRO.

3296 Goat and lamb meat (Italy). Wants chilled and/or frozen A) young goats, 9-11 lbs with head and B) lambs, 11-15 lbs without head. 100 Quintals per shipment. Bank ref: Banco Ambrosiano Torino - Cassa Risparmio, Torino. Contact: Ugo Boldi, Pollo Giusi, Cambiano, Torino, Italy. Telex: 210449 GIUSII. Phone: 011-9440552.

3297 Institutional foods (Italy). Wants granulated dry milk, grapefruit juice, papaya juice, exotic fruit juice for institutional market. Firm interested in becoming sole agent. Quote CIF. Bank ref: Cassa Di Risparmio, Albenga. Contact: Silvio Granero, Eurocom Srl, Via Del Cristo 5, Regione Ariana 23, Albenga (SV), Italy. Phone: 0182-51223.

3298 Chicken (Switzerland). Wants frozen chicken, 70,000 tons, AA - killed according Islamic rite, weight 2-2.2 lbs. Delivery December 1980 - January 1981. Quote FOB USA - Quotations in mt. Bank ref: Union Banque Swisse, Stabio. Contact: G. Refraschini, Exparcom, 6855 Centrol Commerciale, Stabio, Switzerland. Telex: 73738 EXPAJOHNSON.

3299 Broilers (Portugal). Wants frozen broilers, 5000 tons, USDA Grade "A" ready to cook; 800 grams each. Bird fully eviscerated; giblets in and individually poly-wrapped. Islamic rite slaughter and Arabic label requirement. Delivery December. Quote CIF Lisbon and CIF Alexandria, Egypt in US dollars; soonest possible. Bank ref: Banco Espirito Santo E Comercial De Lisboa, Campo Grande, Lisbon. Contact: Paulo Da Cunha, Vetil Import/Export, Rua Visconde Seabra, 4/5/ - Lisbon, Portugal. Telex: 13731 FARINAP. Phone: 764/71 or 764536.

3300 Popcorn (France). Wants 200 tons of yellow popping corn, prime quality 36:1, in bags of 50 kgs. Delivery December 1980 or January 1981. Quote FOB Houston or New Orleans. Bank ref: Societe Generale Agence R, 15BIS Rue Du Louvre, 75001 Paris. Contact: Jean Pialat, Ets. Georges Paul Levy, 33, Rue Du Louvre, 75001 Paris, France. Telex: 210 943 F. Cable: LVIATHAN. Phone: 233.21.20.

Foreign Trade Developments

U.S. agricultural exports for Fiscal Year 1981 are forecast at a record $48.5 billion, 20 percent above the previous year. Associate FAS Administrator Thomas R. Saylor in making this forecast at the 1981 Agricultural Outlook Conference said, "Price will be the principal factor in the increase, but we expect further growth in volume of about 4 percent to about 170 million tons... The result will be a $7 billion increase in the U.S. agricultural trade surplus to about $30 billion. This will be enough to offset probably about one-half of our petroleum import bill.

FAS to again Sponsor Exhibit at Verona Agricultural Fair. The Foreign Agricultural Service will sponsor an exhibit at the 83rd Fiera Agricola in Verona, Italy, March 7-15, 1981. This annual event is one of Europe's principal agricultural fairs drawing over 450,000 visitors from 86 countries. Total exhibitors at the 1980 fair were 1,858 including 363 from 25 countries. The U.S. pavillion consists of 460 square meters and U.S. exhibitor solicitation is being coordinated by the Agricultural Officer at the American Consulate General in Milan, Italy. Participation agreements and further details may be obtained from: William L. Scholz, Director, Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Washington D.C. 20250.

New Publications:

Single copies of the following are available by writing the Informtion Services Staff, FAS, U.S. Department of Agriculture, Washigton, D.C. 20250. WORLD OILSEEDS SITUATION AND OUTLOOK, FOP 22-80, October 1980. WORLD COTTON SITUATION, FC 21-80, October 1980. USSR GRAIN SITUATION AND OUTLOOK 17, FG-28-80, October 14, 1980. RECORD WORLD TEA CROP BEING HARVESTED IN 1980, FTEA 5-80, October 1980. NORTHERN HEMISPHERE APPLE AND PEAR OUTLOOK--1980-81, FDAP 2-80, October 1980. WORLD COFFEE CROP FOR 1980/81 UP MARGINALLY FROM INITAL ESTIMATE, FCOF 5-80, October 1980. U.S. SEED EXPORTS, QUANTITY, VALUE, AND DESTINATION, JULY-AUGUST AND AUGUST 1979/80 and 1980/81 MARKETING YEARS, FFVS 10-80, October 1980. U.S. CANNED MUSHROOM IMPORTS UP 30 PERCENT; PRODUCTION DOWN IN TAIWAN AND SOUTH KOREA, FVEG 8-80, September 1980.

Tap the BIG Middle Eastern Market for Processed Foods!

A market for processed foods worth $1.4 billion—and growing all the time—currently awaits U.S. exporters in Egypt, Saudi Arabia, and Bahrain. The U.S. share now is about $135 million*—so there's work to be done—and the time is March '81!

Be one of the approximately 30 U.S. Processed Food exporters who will show their products at the American Food Exhibit at Cairo, March 16 & 17 and one of the 7-10 members of the USDA-sponsored Processed Food Sales Team who will go on to Saudi Arabia (Jiddah—March 19-21 . . . Riyadh—Mar. 22 & 23 . . . and Dhahran—Mar. 24 & 25) and then on to Manama, booming capital city of Bahrain—March 26-28 . . .

In each city U.S. exporters will be talking to the people who make the buying decisions.

First come—first served!

For further information, call Ed Heslop at 202-447-3031, or write him at Export Trade Services Division, FAS, USDA, Washington, D.C. 20250

*not including bulk commodities.

UNIVERSITY OF FLORIDA
3 1262 09051 4315